

2027

DFA GLOBAL AGRICULTURE LEADERSHIP CONFERENCE

A closed decision-making forum for owners, CEOs
and senior leaders in international agriculture.



Why Attend

- **See the bigger picture**
Global shifts and strategic signals agricultural leaders should have on their radar
- **Understand what is reshaping farm strategy**
Markets & margins, capital & investment and AI-driven leadership
- **Learn from real farming cases**
Ownership & exit, business model & scale, performance & growth, data & autonomy
- **Challenge your thinking**
Short strategic inputs, moderated dialogue and high-trust peer exchange
- **Build high-value relationships**
Owners, CEOs and senior leaders from international agriculture - with dedicated time for real conversations

 28-29 January 2027

 Scandic CPH Strandpark
Copenhagen

EVENT SCHEDULE

What should agricultural leaders see coming?

A global perspective followed by three forces shaping strategic decisions: markets & margins, capital & investment, and AI-driven leadership.

12:30 – 13:00	●	Registration & Welcome Coffee
13:00 – 13:15	●	Welcome & Framing <i>Jesper Brunhøj Jensen, Chair DFA & Pia Hinz, Secretary General, DFA</i> Why we are here · Rules of the room · What good outcomes look like
13:15 – 13:55	●	GLOBAL PERSPECTIVE The Bigger Picture: What Are We Missing? <i>Lars Krogsgaard - Chief Investment Officer, Impact Fund Denmark</i> A global leadership perspective designed to challenge assumptions: what are agricultural leaders underestimating, and what belongs on the boardroom agenda now?
13:55 – 14:10	●	Break & Networking
14:10 – 14:50	●	MARKETS & MARGINS Navigating the Next Food-System Supercycle <i>Harry Smit - Senior Analyst, RaboResearch Rabobank</i> Slowing demand, climate and regulatory pressure, trade dependencies - and the strategic choices farms need to capture future value.
14:50 – 15:10	●	Break & Networking
15:10 – 16:10	●	CAPITAL & INVESTMENT Food & Agriculture as Strategic Infrastructure <i>Roberto Vitón - Founder & Managing Director, Valoral Advisors</i> Where capital, risk and opportunity are moving - and what owners need to understand about asset values, consolidation and investment decisions.
16:10 – 16:40	●	Break & Networking
16:40 – 17:40	●	AI-DRIVEN LEADERSHIP Leading in the AI Age <i>Anders Bæk - AI & Tech Expert</i> How AI is changing decisions, productivity, roles and trust - and the leadership capabilities owners and CEOs need to build now.
17:40 – 18:00	●	Day 1 Synthesis - Open Peer Exchange <i>Facilitated by Pia Hinz · Closing reflections by Jesper Brunhøj Jensen</i> Each table: one insight, one concern and one decision question for tomorrow.
18:00 – 22:00	●	18:00 - 19:00: Informal networking / Free time 19:00: Hosted Dinner

EVENT SCHEDULE

What are future-proof operators doing differently?

Four real operator cases across ownership & exit, business model & scale, performance & growth, and data & autonomy.

08:00 – 08:25	Morning Coffee & Networking Informal start · Tables revisit Day 1 themes
08:25 – 08:30	Framing Day 2 <i>Pia Hinz, Secretary General, DFA</i> From big-picture forces to decisions in real farming businesses.
08:30 – 09:10	OWNERSHIP & EXIT Preparing for an Ownership Transition <i>CEO, international agribusiness (TBA)</i> What happens before an ownership transition becomes visible? Governance, timing, strategic options and the key trade-offs along the way.
09:10 – 09:50	BUSINESS MODEL & SCALE Rethinking the Pig Business Model <i>Senior Executive, leading pig producer (TBA)</i> Beyond producing pigs: how can energy, welfare, emissions and resource flows become part of the business model? A large-scale farming case on turning constraints into opportunities – and creating new sources of value.
09:50 – 10:30	Morning Buffet
10:30 – 11:10	PERFORMANCE & GROWTH Why Some Dairy Businesses Outperform <i>Ninna Westphael - Head of Dairy and Beef, Frandsbjerg Invest</i> Real start-up, growth and turnaround cases reveal the KPIs and management decisions that separate high-performing businesses from the rest.
11:10 – 11:50	DATA & AUTONOMY From Data to Decisions: What Autonomy Delivers <i>Stefan Stahlmecke - Regional Lead - Strategic Partnerships, John Deere</i> A real farm implementation showing the decisions, trade-offs and results - and what connectivity and autonomy can realistically deliver at scale.
11:50 – 12:10	Break & Networking
12:10 – 13:00	Synthesis & Commitment: Across the Two Days <i>Jesper Brunhøj Jensen, Chair DFA & Pia Hinz, Secretary General, DFA</i> Compare patterns and differences across the day's cases, then each table distills one decision, one open question, and one action to take home
13:00 – 14:00	Conference Lunch
14:00 – 15:00	DFA General Assembly All participants welcome. Voting rights for ordinary members only
15:00	Departure (End of event)

OUR SPEAKERS:



Lars Krogsgaard
Impact Fund Denmark



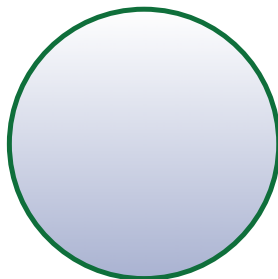
Harry Smit
Research, Rabobank



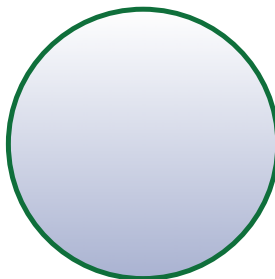
Roberto Vitón
Valoral Advisors



Anders Bæk
AI & Tech Expert



TBA



TBA



Ninna Westphael
Frandsbjerg Invest



Stefan Stahlmecke
John Deere

PRACTICAL INFORMATION

PLAN YOUR TRIP

Everything you need to register, travel and stay.

WHEN

Thursday, 28 January

Registration 12:30
Programme 13:00-18:00
Hosted dinner 19:00

Friday, 29 January

Morning coffee 08:00
Programme 08:25-14:00
General Assembly 14:00-15:00
Departure 15:00

TRAVEL & VENUE

Scandic CPH Strandpark · Copenhagen
1 km from Copenhagen Airport

Participants arrange and pay for their own travel to and from Copenhagen and the venue.

[Parking & transport details](#)

HOTEL

Book and pay accommodation directly with Scandic CPH Strandpark.
[DFA booking code - BDAN280127](#)
Subject to availability.

CONFERENCE INVESTMENT

€600 + VAT per person

Includes full two-day conference access, coffee breaks, hosted dinner on 28 January and conference lunch on 29 January.

REGISTRATION

Deadline: 1 November 2026

[REGISTER HERE](#)

Participation requires DFA membership. Limited to 120 participants.

Not yet a member? Contact [Pia Hinz](#).

Programme and speakers subject to change.