

## Modul 2 / Production Manager Training / start early 2025

### Participants profile:

- Presently employed in pig production company and who have passed Module 1 in this line of courses
- Keenly interested in development of technical competences in management
- Willing to spend time on training as well as doing homework
- Speak and write English

### Course content:

The course is centered around ideas, theories and practices from the graduate parts of the Danish Agricultural Education, with additional international adaptations – furthermore it is targeted for participants who already gathered some technical/practical production knowledge through existing job functions and also have passed the first module in this line of courses.

Lecturing topics are *Production Management, Personnel Management and Farm Economy/ Business Development*

**Production Management:** The topic aims for the participant to gain knowledge about, and tools for, production management in a financial, technical, sustainable and ethical optimized/sensible way.

The lecturing aims for the participant to gain further knowledge of:

1. Analysis, hereby sensitivity analysis and assessment of KPI and production environment
2. Benchmarking and outlining of technical/biological goals
3. Overview, preparation, understanding and implementation of action plans and contribution margins, for specific production branches, in coordination with other farm branches
4. LEAN as a management tool (coordinated with the topic *Personnel Management*)

**Personnel Management:** The topic is aimed for management of employees, including trainees, but also contains self-management and personal development

Goals for the lecturing is for the participant to gain further knowledge about how to:

1. Plan and distribute tasks simultaneously with taking responsibility in managing, developing and motivation of employees
2. Communicate with staff, remaining organization and external stakeholders
3. Handle daily staff administration within company- and legislative framework
4. Develop personal competences regarding management

**Farm Economy/ Business Development:** The topics introduces approach to overall understanding of the financial aspects of running a business and adds tools to business development as well short- as long termed.

The main subjects are:

1. Farm-, business- and global economy
2. Investment and financing
3. Trade specific production development
4. Innovation



### Course flow:

The course spreads over 12 months/all of 2025. It starts with a 3-day residential program at Dalum campus in Odense, early 2025. Hereafter there will be a common farm visit "locally" abroad, combined with lecturing in a 3-day program. In August there will be 3 consecutive days of online lecturing, and finally the course is ended with another 3-day residential session at Dalum in December. In between sessions, there will be homework and online follow up of variable interval and length.

At a few of the sessions, the DFA group will be able to receive lecturing together with Danish agricultural students participating a similar course at Dalum

### Exam:

Participants who complete the course will be offered an exam in Denmark, as a 2-day residential program in December. Exam will be conducted as a written project/case study, that has to be elaborated and defended orally. The issued certificate states only the participants understanding and performance regarding this specific customized program, and cannot be expected acknowledged by any third party.

### Homework:

Homework will be assigned in between sessions and the participants have to be motivated for this, to achieve the full outcome of this course. To make the lecturing as authentic as possible, we urge the participants to bring own production data and cases – thus, it is important that the participants have access to those data and are allowed to use them in the course. A confidential clause is signed with all participants at course start to prevent abuse of data

### Program details:

#### **Early 2025:**

3-days residential program start-up at Dalum Landbrugsskole, Odense.

#### **April 2025:**

Farm visit locally at one or more participants abroad, combined with lecturing in a 3-day program.

#### **August 2025:**

3 days consecutive online lecturing, optimized from best possible participant focus.

#### **End November 2025:**

Hand-in of written exam project

#### **December 2025:**

3-day residential follow-up program, individual oral exam and course completion at Dalum Academy, Odense.

In between physical sessions, there will be homework and online follow-up of variable interval and length. Follow-ups will be adapted to actual needs.



Danish Farmers  
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Registration and course fee:

Participant number: 10-15

Registration end of 2024 to Povl Nørgaard, Danish Farmers Abroad

Mail: [povl@povlnorgaard.dk](mailto:povl@povlnorgaard.dk) / Phone: + 45 3172 0145

Payment ahead of course-start amounts € 2.600-3.400 ex. relevant VAT per participant. Final fee depends on total participant number. Collection will be conducted by Danish Farmers Abroad

Course fee covers all course costs, including accommodation and catering. Participants transport to and from training venues is *not* covered.